

## Q4 Funds Under Direction Update

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### Funds Under Direction ("FUD") Update

19 October 2021

IntegraFin Holdings plc today announces the quarterly Funds Under Direction update for Transact - the award-winning platform providing services to UK clients and their financial advisers.

On 30 September 2021, FUD totalled £52,112 million, representing an increase of 3.6% over the quarter. Over the same period the FTSE All Share Index rose by 1.1% and the MSCI World Index (Large & Mid Cap) rose by 2.1%.

	Quarter ended 30 September 2021 £m	Quarter ended 30 September 2020 £m	Financial year ended 30 September 2021 £m	Financial year ended 30 September 2020 £m
Opening FUD	50,310	39,711	41,093	37,799
Inflows	1,967	1,291	7,695	5,750
Outflows	-660	-560	-2,744	-2,160
Net Flows	1,307	731	4,951	3,590
Market movements	553	690	6,297	-224
Other movements <sup>(1)</sup>	-58	-39	-229	-72
Closing FUD	52,112	41,093	52,112	41,093

Notes:

(1) Includes fees, taxes and investment income.

Alex Scott, CEO, said:

"We end our financial year with fourth quarter gross inflows that continue to outperform all previous years,

whilst fourth quarter outflows remain stable and consistent with the first three quarters of the year. This has resulted in annual net flows of £4.95bn that have increased 38% year on year.

Whilst I am obviously pleased at the level of gross inflows that we have experienced, as the impact of the pandemic continues, I am especially heartened by the retention rate that we have seen throughout the financial year, evidenced by the growth in net flows.

The last twelve months has been challenging, but we remain focussed on ensuring great customer service is front and centre in everything we do, through ongoing investment in our people and systems.

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## Historical Flow and FUD data by quarter

	Q1 FY20 £m	Q2 FY20 £m	Q3 FY20 £m	Q4 FY20 £m	Q1 FY21 £m	Q2 FY21 £m	Q3 FY21 £m	Q4 FY21 £m
Opening FUD	37,799	39,312	34,990	39,711	41,093	44,824	46,929	50,310
Inflows	1,535	1,699	1,225	1,291	1,581	2,153	1,994	1,967
Outflows	-576	-596	-428	-560	-741	-686	-657	-660
Net Flows	959	1,103	797	731	840	1,467	1,337	1,307
Market movements	561	-5,433	3,958	690	2,938	694	2,112	553
Other movements <sup>(1)</sup>	-7	8	-34	-39	-47	-56	-68	-58
Closing FUD	39,312	34,990	39,711	41,093	44,824	46,929	50,310	52,112

Notes:

(1) Includes fees, taxes and investment income.

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