

## Q3 Funds Under Direction Update

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### Funds Under Direction ("FUD") Update 20 July 2021

IntegraFin Holdings plc today announces the quarterly Funds Under Direction update for Transact - the award-winning platform providing services to UK clients and their financial advisers.

On 30 June 2021, FUD totalled £50,310 million, representing an increase of 7.2% over the quarter. Over the same period the FTSE All Share Index rose by 4.8% and the MSCI World Index (Large & Mid Cap) rose by 7.2%.

	Quarter ended 30 June 2021	Quarter ended 30 June 2020	Financial year to date 30 June 2021	Financial year to date 30 June 2020
	£m	£m	£m	£m
Opening FUD	46,929	34,990	41,093	37,799
Inflows	1,994	1,225	5,728	4,459
Outflows	-657	-428	-2,084	-1,600
Net Flows	1,337	797	3,644	2,859
Market movements	2,112	3,958	5,744	-914
Other movements <sup>(1)</sup>	-68	-34	-171	-33
Closing FUD	50,310	39,711	50,310	39,711

Notes:

(1) Includes fees, taxes and investment income.

Alex Scott, CEO, said:

"With our highest ever third quarter gross inflows, the strong growth seen in the first half of our financial year has continued. Outflows remained in line with the previous quarter, resulting in record third quarter net inflows. A comparison with the same period from the prior year is distorted by the impact of COVID-19, however, in comparison to the third quarter 2019, net flows have increased at an annual rate of 30%.

Equity markets remained positive over the quarter and this also contributed to FUD passing £50 billion for the first time.

We continue to invest in high levels of service to drive top-line growth and to maximise customer experience. As previously stated, the full year numbers will include elements of non-recurring cost which we signalled at the half year.

Whilst we look forward to returning to our offices in the next quarter, on a new flexible working plan, we remain cautious of the immediate health impacts and longer term economic impacts of COVID-19."

## Enquiries

### Media

#### Lansons

Tony Langham  
Maddy Morgan Williams

+44 (0)79 7969 2287  
+44 (0)79 4736 4578

### Investors

Jane Isaac

+44 (0)20 7608 4937

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## Historical Flow and FUD data by quarter

	Q4 FY19 £m	Q1 FY20 £m	Q2 FY20 £m	Q3 FY20 £m	Q4 FY20 £m	Q1 FY21 £m	Q2 FY21 £m	Q3 FY21 £m
Opening FUD	36,352	37,799	39,312	34,990	39,711	41,093	44,824	46,929
Inflows	1,475	1,535	1,699	1,225	1,291	1,581	2,153	1,994
Outflows	-584	-576	-596	-428	-560	-741	-686	-657
Net Flows	891	959	1,103	797	731	840	1,467	1,337
Market movements	532	561	-5,433	3,958	690	2,938	694	2,112
Other movements <sup>(1)</sup>	24	-7	8	-34	-39	-47	-56	-68
Closing FUD	37,799	39,312	34,990	39,711	41,093	44,824	46,929	50,310

Notes:

(1) Includes fees, taxes and investment income.

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